

## Experience the Three Pillars comprising the PerkinElmer Genomics Institutional Advantage Program.

### Confidence



#### Experience

- Led by world-renowned geneticist Dr. Madhuri Hegde, and a team of board-certified geneticists
- Over 20 years' experience in NBS and rare disease screening with over 500M babies tested globally



#### Technologies & Assay Design

- Meeting or surpassing industry standards with regards to testing coverage and assay design
- Utilizing the newest in NGS technologies



#### Sustainability

- Leveraging PerkinElmer's position as an industry-leader in NGS work-flow solutions, we create unmatched efficiency and sustainability within the lab

### Acceleration



#### Turn-Around-Times

- Accelerating the delivery of results to clinicians and families with industry-leading TATs for panels, exomes, and genomes



#### Finding the Right Test

- Comprehensive and flexible testing menu to ensure that you can always find the test that best meets the patient's needs



#### Sample Collection

- Multiple sample types to ensure quick and timely sample collection

### Accessibility



#### Reducing Costs

- A commitment to pass on cost savings realized through our unique automation and stream-lined processes to our clients



#### Overall Costs

- Industry-leading pricing structures across testing platforms, from genome to targeted single-site testing



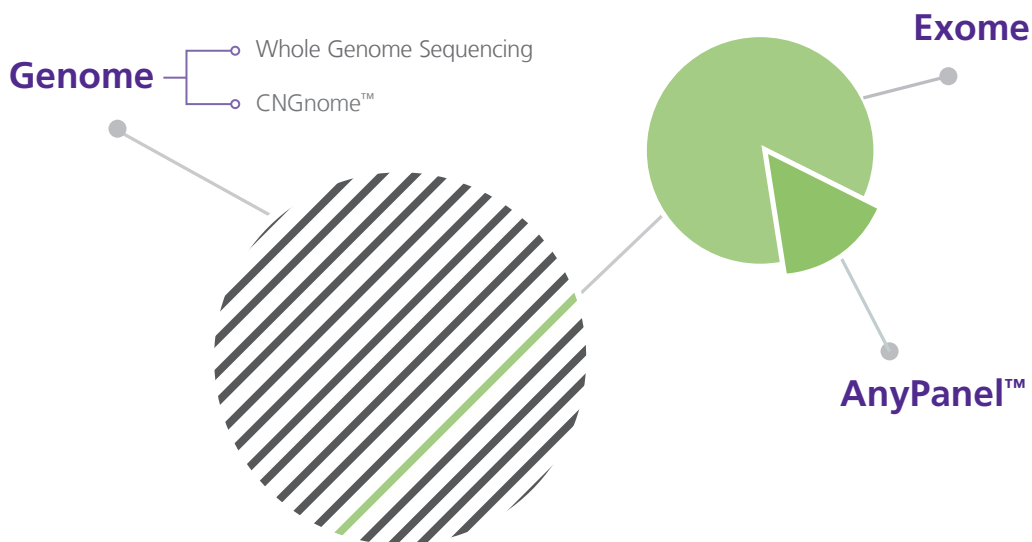
#### Cost Certainty

- Transparent pricing structure based on testing platform – Panel vs. Exome vs. Genome

# Our Testing Menu at a Glance

## Clinical Genomics

- ▶ **Whole Genome Sequencing**
  - Move beyond the exome to increase your clinical yield by discovering pathogenic variants in non-coding regions
- ▶ **Whole Exome Sequencing**
  - One of the most comprehensive exome sequencing tests available
- ▶ **CNGnome™**
  - Leveraging genomic sequencing technologies and bioinformatics tools to create a new standard for detecting large copy number changes (CNV) throughout the genome
- ▶ **AnyPanel™**
  - The ultimate in testing flexibility
    - Choose from over 200 expertly curated panels
    - Create your own tailored panel



## Biochemical and Metabolic Testing

- ▶ **Newborn Screening**
  - The most comprehensive newborn screening menu in the world
  - 2<sup>nd</sup>-tier confirmatory testing available for 50+ disorders, including SMA, DMD and Lysosomal Storage Disorders
- ▶ **Metabolic Analytes**
  - Single analyte testing to comprehensive profiles
  - Correlation with genetic testing results is available
- ▶ **Biochemical Genetic Testing**
  - Comprehensive testing menu to meet patients' needs

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